

Country Manager – Canada

Job title: Country Manager – Canada

Location: Calgary, Alberta (on-site at AIH Calgary)

Company: Darwin Innovation Group (via its Canadian subsidiary, Darwin Canada)

About the company

Darwin Innovation Group is a global organisation focused on advancing innovation through technology, strategic partnerships and investment. We work with communications technology and autonomous vehicles. Darwin Canada is at the forefront of developing and deploying cutting-edge solutions in autonomous systems, with a particular focus on airport infrastructure.

The role

We are seeking an experienced and hands-on **Country Manager** to lead our Canadian operations, based in Calgary. This role will be central to building and scaling Darwin Canada's presence, with a strong emphasis on autonomous driving software and its implementation within airport environments.

Location

This role is based in Calgary, Alberta. As you'll be required to work on-site with the Darwin team at AIH Calgary, we're ideally looking for someone who's based in Alberta (Calgary preferred).

Who we're looking for

You'll need to be a Canadian national, or authorised to work in Canada.

We're looking for someone who meets as many of the following requirements as possible.

- Background in **engineering, computer science, business**, or a related field
- Strong **leadership and stakeholder management skills**
- Experience in **airport operations** or similar environments
- Background in **autonomous driving technologies** or **intelligent mobility systems**
- Experience working in **startups** and **scaling organisations**
- Solid understanding of the **Canadian innovation landscape**, including funding mechanisms



- Past work with **public-private partnerships** or **government-funded innovation programmes**
- Knowledge of **grant writing and funding applications**
- Track record of building **collaborative partnerships with universities**; an established working relationship with the University of Calgary would be particularly useful

Key responsibilities

You will:

- Lead and scale Darwin Canada's operations from early-stage development to growth
- Drive the development and deployment of autonomous driving solutions within airport infrastructure
- Build and maintain strategic partnerships across industry, academia and government
- Collaborate closely with airport operators, regulators and technology partners
- Lead engagement with innovation ecosystems, funding bodies and grant programmes
- Oversee preparation and submission of grant proposals and funding applications
- Develop strong connections with academic institutions, particularly the University of Calgary
- Represent Darwin Canada in industry forums, stakeholder meetings and public engagements

What we offer

- Competitive salary and benefits package
- Opportunity to lead a high-impact, cutting-edge technology initiative
- Direct involvement in shaping the future of autonomous mobility in critical infrastructure
- Collaborative, innovation-driven environment with global exposure

How to apply

Send your résumé and cover letter to services@darwincav.com with the subject line 'Application: Country Manager – Canada'. Applications are open until Friday 29 May 2026.